➤ Order Entry and Invoicing (OE&I) allows rapid entry of all customer orders, including immediate credit verification. It also automatically prices, calculates, and prints invoices and shipping labels, packing lists, and bills of lading. Depending on which related applications are installed, OE&I updates item balances maintained by Inventory Management, enables charges invoiced to customers to be used to update Accounts Receivable records, and passes records of sales to the Sales Analysis application as the basis for the various sales reports. The OE&I application greatly reduces clerical functions that would otherwise be required to process information for each of the other applications independently.

OE&I operates in an interactive mode and can accommodate multiple workstation operators entering data concurrently. Each workstation operator can enter order information, verify it on the display screen, and make corrections and changes to the order before it is used for further processing. The OE&I application retrieves customer names, addresses and other predefined information; selects prices; applies discounts, markups, and taxes; calculates extensions; and prints invoices that reflect all customer charges. It also prints the invoice register that shows summary information for all invoices printed during a given period. OE&I directly associates each customer line item ordered with the appropriate item in the inventory master files, if Inventory Management is installed.

OE&I produces such reports as the Picking List, Order Acknowledgement, Invoices, Credit Memos, Bills of Lading, Invoice Register, Taxing Body Report, Customer Order Shortage Report, Open Order Status Report, Blanket Order Status Report, and Monthly Worksheets.

Material Requirements Planning (MRP) converts product requirements into a detailed material plan by generating and maintaining a master production schedule. It uses the master production schedule, bills of material, and lead times to establish dates and quantities for each component's requirements. These requirements are compared to what is currently on hand and on order to determine what new orders should be released or what existing orders should be expedited, deferred, or canceled. MRP produces such reports as the Material Requirements Plan Report, Purchase Planning Report, and Manufacturing Cash Flow Analysis Report.

Data Collection System Support works with the IBM 5230 Data Collection System data and time entry workstations, which are designed to gather information at the points where material is being received, stored, produced, assembled, or shipped. As an alternative, System/34 Data Collection System Support can be used on a stand-alone basis without the 5230 Data Collection System. In this environment, plant and warehouse personnel manually record their actions, which are later entered at a System/34 display station. The Data Collection System Support application processes these records as if they had come from the IBM 5230 Data Collection System.

The System/34 Data Collection System Support is programmed to use the data on shop packets created by the Production Control and Costing application. It is also programmed to reformat data for input to the Production Control and Costing application. Reports produced by this application include a Labor Exception Report, Labor Corrections Audit Report, and Labor Report (broken down by foreman).

SYSTEM/34 PUBLIC BUDGETING AND ACCOUNT-ING SYSTEM (PBA): PBA provides a workstation-oriented financial control, planning, and accounting system for public institutions. It assists users in meeting financial reporting requirements, preparing budgets through on-line budget preparation and tracking, and controlling expenditures through management reports. The system also provides

periodic reporting of expenditure and revenue accounts, and preparation of Balance Sheet and General Ledger as well as year-end closing statements. PBA reports include a Budget Report containing the previous two years' actuals and present projected amounts; Trial Balance for balance sheet, revenue, and expenditure accounts by fund; Fund Trial Balance; Accounts Payable checks; and Single Fund General Ledger.

#### **PRICING**

EQUIPMENT: The following systems represent stand-alone systems with no communications capabilities. Software license charges are not included in the monthly rental prices.

MINIMUM SINGLE-USER SYSTEM: Consists of a 5340 Model A11 System Unit with 32K bytes of main memory, 8.6 megabytes of disk storage, a Diskette 1 drive, a 40-cps 5256 serial printer, and a 5251 Model 11 CRT display/key-board unit. The purchase price is \$34,700.

MEDIUM-SCALE THREE-USER SYSTEM: Consists of a 5340 Model C13 System Unit with 64K bytes of main memory, 27.1 megabytes of disk storage, a Diskette 1 drive, a 160-lpm 5211 line printer, and three 5251 Model 11 CRT display/keyboard units. The purchase price is \$61,820.

LARGE-SCALE SIX-USER SYSTEM: Consists of a 5340 Model E35 System Unit with 128K bytes of main memory, 128.4 megabytes of disk storage, a Diskette Magazine Drive, a 300-lpm 5211 line printer, six 5251 Model 11 CRT display/keyboard units, and two 120-cps 5256 serial printers. The purchase price is \$104,010.

SOFTWARE: All software is licensed separately, including the System Support Program, the RPG II compiler, the COBOL compiler, the Basic Assembler, and the system utilities. Users pay a monthly license fee for all System/34 software. No initial charges are made.

TESTING: 1BM provides a 72-hour pre-installation program testing allowance for each basic System/34, plus additional testing hours depending upon the configuration. Some of the additional testing allowance times are as follows:

16K main memory increment (over 32K):2 hours27.1-megabyte disk storage:4 hours5251 display/keyboard:3 hours2500 Communications Adapter:5 hours1255 Magnetic Character Reader:5 hours

CONTRACT TERMS: IBM offers the System/34 on a purchase or rental basis. Warranty period for the System/34 is three months. Two rental policies are available, the standard Monthly Availability Charge (MAC) and the System/34 Term Availability Plan (TAP). Both MAC and TAP include maintenance charges in the monthly payments.

The TAP has a contract duration of 36 months and has a first-year monthly charge that is approximately 5 percent lower than the Monthly Availability Charge (MAC). The TAP provides lease and purchase price protection for a period of one year and accrual of up to 50% of the purchase price of the equipment at the end of three years. IBM reserves the right, on 60 days' notice, to increase the TAP monthly charge and/or purchase price by up to 5% during the second year of the lease, and by another 5% during the third year. The customer can elect to extend the TAP contract for any number of one-year periods and for one period of less than a year. Equipment acquired under the TAP may be field-upgraded, although modifications that result in a model downgrade will incur a termination charge.

System/34 provides a 10 percent educational allowance		Consec	Consecutive hours					
on leased or purchased systems.		9* 12	16	20	24			
MAINTENANCE: The IBM System/34 is leased to the user	Monday-Friday (until 8:00 a.m. Saturday)	10 12	14	16	18			
under rental plan B, which entitles the user to maintenance for 24 hours per day, 7 days per week.	Saturday (until,8:00 a.m. Sunday)	4 5	7	8	9			

For purchased systems, the IBM System/34 is under maintenance group D. The minimum period of maintenance service is 9 consecutive hours between 7:00 a.m. and 6:00 p.m. Monday through Friday. Charges for maintenance coverage outside this period are based upon the following percentages of the minimum monthly maintenance charge (MMC) added to the MMC:

for 24 hours per day, 7 days per week.

For users without a maintenance contract, the System/34 is maintained under per-call class 2. Under this class the per-

(until 8:00 a.m. Monday)

\*Outside of the hours 7:00 to 6:00 p.m.

call charge during regular hours is \$58.00 per hour, and during off hours the charge is \$67.00 per hour. The hourly rate for systems engineering service is \$47.50.■

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#### **EQUIPMENT PRICES**

		Purchase Price	Monthly Maint.	Rental (1-year lease)*	Rental (TAP, 1st year)*
PROCE	SSORS				
5340	System Unit with 32K bytes of main memory; includes CPU, main memory, fixed disk storage, and one diskette drive:				
	A11 Diskette 1 drive, 8.6 megabytes of disk storage A12 Diskette 1 drive, 13.2 megabytes of disk storage A13 Diskette 1 drive, 27.1 megabytes of disk storage A14 Diskette 1 drive, 63.9 megabytes of disk storage A15 Diskette 1 drive, 128.4 megabytes of disk storage A26 Diskette 2D drive, 13.2 megabytes of disk storage A27 Diskette 2D drive, 13.2 megabytes of disk storage A28 Diskette 2D drive, 27.1 megabytes of disk storage A29 Diskette 2D drive, 63.9 megabytes of disk storage A29 Diskette 2D drive, 128.4 megabytes of disk storage A29 Diskette 2D drive, 128.4 megabytes of disk storage A30 Diskette Magazine Unit, 8.6 megabytes of disk storage A31 Diskette Magazine Unit, 13.2 megabytes of disk storage A32 Diskette Magazine Unit, 13.2 megabytes of disk storage A33 Diskette Magazine Unit, 27.1 megabytes of disk storage A34 Diskette Magazine Unit, 63.9 megabytes of disk storage A35 Diskette Magazine Unit, 128.4 megabytes of disk storage	\$26,300 29,080 35,460 36,900 45,470 28,460 30,240 37,620 39,060 47,630 30,980 32,760 40,140 41,580 50,150	\$145.00 155.00 190.00 190.00 236.00 150.00 160.00 195.00 241.00 241.00 215.00 215.00 261.00	\$ 825 897 1,122 1,169 1,450 891 963 1,188 1,235 1,516 968 1,040 1,265 1,312 1,593	\$ 750 815 1,020 1,063 1,318 810 875 1,080 1,123 1,378 880 945 1,150 1,193 1,448
5340	System Unit with 48K bytes of main memory; includes CPU, main memory, fixed disk storage, and one diskette drive:  B11 Diskette 1 drive, 8.6 megabytes of disk storage B12 Diskette 1 drive, 13.2 megabytes of disk storage B13 Diskette 1 drive, 27.1 megabytes of disk storage B14 Diskette 1 drive, 63.9 megabytes of disk storage B15 Diskette 1 drive, 128.4 megabytes of disk storage B21 Diskette 2D drive, 8.6 megabytes of disk storage B22 Diskette 2D drive, 13.2 megabytes of disk storage B23 Diskette 2D drive, 27.1 megabytes of disk storage B24 Diskette 2D drive, 63.9 megabytes of disk storage B25 Diskette 2D drive, 128.4 megabytes of disk storage B26 Diskette D drive, 128.4 megabytes of disk storage B37 Diskette Magazine Unit, 8.6 megabytes of disk storage B38 Diskette Magazine Unit, 27.1 megabytes of disk storage B39 Diskette Magazine Unit, 63.9 megabytes of disk storage B30 Diskette Magazine Unit, 13.2 megabytes of disk storage B31 Diskette Magazine Unit, 13.2 megabytes of disk storage B32 Diskette Magazine Unit, 13.2 megabytes of disk storage B33 Diskette Magazine Unit, 13.4 megabytes of disk storage B34 Diskette Magazine Unit, 13.8 megabytes of disk storage B35 Diskette Magazine Unit, 13.8 megabytes of disk storage	27,475 29,255 36,635 38,075 46,645 29,635 31,415 38,795 40,235 48,805 32,155 33,935 41,315 42,755 51,325	150.00 160.00 195.00 195.00 241.00 155.00 165.00 200.00 200.00 246.00 175.00 185.00 220.00 220.00 220.00 2266.00	869 941 1,156 1,213 1,494 935 1,007 1,232 1,279 1,560 1,012 1,084 1,309 1,356 1,637	790 855 1,060 1,103 1,358 850 915 1,120 1,163 1,418 920 985 1,190 1,233 1,488
5340	System Unit with 64K bytes of main memory; includes one CPU, main memory, fixed disk storage, and one diskette drive:  C11 Diskette 1 drive, 8.6 megabytes of disk storage C12 Diskette 1 drive, 13.2 megabytes of disk storage C13 Diskette 1 drive, 27.1 megabytes of disk storage C14 Diskette 1 drive, 63.9 megabytes of disk storage C15 Diskette 1 drive, 128.4 megabytes of disk storage C21 Diskette 2D drive, 8.6 megabytes of disk storage C22 Diskette 2D drive, 13.2 megabytes of disk storage C23 Diskette 2D drive, 63.9 megabytes of disk storage C24 Diskette 2D drive, 63.9 megabytes of disk storage C25 Diskette 2D drive, 128.4 megabytes of disk storage C36 Diskette Magazine Unit, 8.6 megabytes of disk storage C37 Diskette Magazine Unit, 13.2 megabytes of disk storage	28,650 30,430 37,810 39,250 47,820 30,810 32,590 39,970 41,410 49,980 33,330 35,110	155.00 165.00 200.00 200.00 246.00 170.00 205.00 251.00 180.00 190.00	913 985 1,210 1,257 1,538 979 1,051 1,276 1,323 1,604 1,056 1,128	830 895 1,100 1,143 1,398 890 955 1,160 1,203 1,458 960 1,025

<sup>\*</sup>Rental prices include equipment maintenance.

### **EQUIPMENT PRICES**

		Purchase Price	Monthly Maint.	Rental (1-year lease)*	Rental (TAP, 1st year)*	
PROCE	SSORS (Continued)					
	C33 Diskette Magazine Unit, 27.1 megabytes of disk storage C34 Diskette Magazine Unit, 63.9 megabytes of disk storage C35 Diskette Magazine Unit, 128.4 megabytes of disk storage	42,490 43,930 52,500	225.00 225.00 271.00	1,353 1,4000 1,681	1,230 1,273 1,528	
5340	System Unit with 96K bytes of main memory; includes one CPU, main memory, fixed disk storage, and one diskette drive:					
	D11 Diskette 1 drive, 8.6 megabytes of disk storage D12 Diskette 1 drive, 13.2 megabytes of disk storage D13 Diskette 1 drive, 27.1 megabytes of disk storage D14 Diskette 1 drive, 63.9 megabytes of disk storage D15 Diskette 1 drive, 128.4 megabytes of disk storage D16 Diskette 2D drive, 8.6 megabytes of disk storage D17 Diskette 2D drive, 13.2 megabytes of disk storage D18 Diskette 2D drive, 13.2 megabytes of disk storage D19 Diskette 2D drive, 27.1 megabytes of disk storage D19 Diskette 2D drive, 63.9 megabytes of disk storage D19 Diskette 2D drive, 128.4 megabytes of disk storage D19 Diskette Magazine Unit, 8.6 megabytes of disk storage D19 Diskette Magazine Unit, 13.2 megabytes of disk storage D19 Diskette Magazine Unit, 13.2 megabytes of disk storage D19 Diskette Magazine Unit, 63.9 megabytes of disk storage D19 Diskette Magazine Unit, 128.4 megabytes of disk storage D19 Diskette Magazine Unit, 128.4 megabytes of disk storage	31,000 32,780 40,160 41,600 50,170 33,160 34,940 42,320 43,760 52,330 35,680 37,460 44,840 46,280 54,850	165.00 175.00 210.00 210.00 256.00 170.00 180.00 215.00 215.00 261.00 190.00 200.00 235.00 281.00	1,001 1,073 1,298 1,345 1,626 1,067 1,139 1,364 1,411 1,692 1,144 1,216 1,441 1,488 1,769	910 975 1.180 1.223 1.478 970 1.035 1.240 1.283 1.538 1.040 1.105 1.310 1.353 1.608	
5340	System Unit with 128K bytes of main memory; includes one CPU, main memory, fixed disk storage, and one diskette drive					
	E11 Diskette 1 drive, 8.6 megabytes of disk storage E12 Diskette 1 drive, 13.2 megabytes of disk storage E13 Diskette 1 drive, 27.1 megabytes of disk storage E14 Diskette 1 drive, 63.9 megabytes of disk storage E15 Diskette 1 drive, 128.4 megabytes of disk storage E21 Diskette 2D drive, 8.6 megabytes of disk storage E22 Diskette 2D drive, 13.2 megabytes of disk storage E23 Diskette 2D drive, 27.1 megabytes of disk storage E24 Diskette 2D drive, 63.9 megabytes of disk storage E25 Diskette 2D drive, 128.4 megabytes of disk storage E26 Diskette Drive, 128.4 megabytes of disk storage E37 Diskette Magazine Unit, 8.6 megabytes of disk storage E38 Diskette Magazine Unit, 13.2 megabytes of disk storage E39 Diskette Magazine Unit, 63.9 megabytes of disk storage E30 Diskette Magazine Unit, 128.4 megabytes of disk storage E31 Diskette Magazine Unit, 128.4 megabytes of disk storage E32 Diskette Magazine Unit, 128.4 megabytes of disk storage E35 Diskette Magazine Unit, 128.4 megabytes of disk storage	33,350 35,130 42,150 43,950 52,520 35,510 37,290 44,670 46,110 54,680 38,030 39,810 47,190 48,630 57,200	175.00 185.00 220.00 220.00 266.00 180.00 190.00 225.00 271.00 200.00 210.00 245.00 291.00	1,089 1,161 1,386 1,433 1,714 1,155 1,227 1,452 1,499 1,780 1,232 1,304 1,529 1,576 1,857	990 1,055 1,260 1,303 1,558 1,050 1,115 1,320 1,363 1,618 1,120 1,185 1,390 1,433 1,688	
OPTIO	NS AND FEATURES					
4655 5810 1100	Keylock Feature for the 5340 Processor (\$72 single use charge) Printer Attachment for Model 5211 line printer; max. one per system Magnetic Character Reader Attachment for Model 1255 reader; max. one per system; requires 5732 to 5733 Processor Expansion Unit	1,440 8,775	8.00 25.00	44 260	40 236	
5732	Processor Expansion Unit A; I/O board; required for attachment of Model 1100 MICR attachment except on all System Unit models with 27.1-megabyte disk storage: max. one per system, not required if 5733 Processor Expansion Unit is installed	1,080	2.00	34	31	
5733	Processor Expansion Unit B; I/O board and additional power for communications features; required for attachment of Model 1100 MICR attachment or Models 5600, 5602, or 5610 2400-bps modems; max. one per system	720	5.00	23	21	
5734	Processor Expansion Unit C; I/O modem regulator; required for installation of Model 3701 EIA Interface or Model 5501 1200-bps modem; max. one per system; not required if Model 5733 Processor Expansion Unit is installed	288	0.50	8	8	
5735	Processor Expansion Unit D; gate assembly for installation of Models 5600, 5602, or 5610 2400-bps modems; max. one per system	288	0.50	8	8	
5736	Processor Expansion Unit E; additional power required for 1255 Attachment on certain models	900	5.00	28	25	
4900 4905	Work Station Control Expansion A; for 4910 on 525X Multinational Control	360 360	3.00 0.50	11 11	10 10	
PRINTERS						
5211	Line Printer; may be substituted for Model 5256 console printer; max. one per system; requires Model 5810 attachment and print belt Model 1; 160 lpm Model 2: 300 lpm	12,800 15,600	75.00 125.00	376 458	320 390	

<sup>\*</sup>Rental prices include equipment maintenance.

# **EQUIPMENT PRICES**

		Purchase Price	Monthly Maint.	Rental (1-year lease)*	Rental (TAP, 1st year)*
PRINTE	ERS (Continued)				
5915	Print Belt for the 5211	170	_		_
TERMII	NALS				
5251 5251	Mdl. 11 CRT Display Station; 1920 characters; one required for each system Mdl. 12 CRT Display Station; 1920 characters; attaches up to eight 5251 Model 11 display stations or 5256 printers; Model 4600 keyboard required	2,850 4,050	18.00 39.00	88 140	75 119
2550	Cluster Adapter for 5251 Model 12 Display; permits attachment of up to four workstations (5251 Models 1 and 11 Displays, 5252 Displays, or 5256 Printers); four cable connections can be used with 2680 cable-through feature to attach up to four workstations per line; cannot be used with 2551 dual cluster; max. one per system	1,520	10.00	47	40
2551	Dual Cluster Adapter for 5251 Model 12 Display; same characteristics as 2550 cluster adapter except attaches up to eight 5251 Model 11 displays or 5256 printers	3,040	20.00	94	80
5251	Mdl. 1 CRT Display Station; same as 5251 Model 11 but with 960-character display	2,660	17.00	82	70
5251 3600	Mdl. 2 CRT Display Station; same as 5251 Model 12 but with 960-character display Expanded Function for 5251; includes copy screen to printer and modulus 10 to 11	3,875 300	38.00 1.00	134 11	114 9
	keyboard checking	300	1.00		3
3225 3226	Display Screen Filter for 5251 Models 11 and 12 For 5251 Models 1 and 2	39 39	_	_	_
		33		<del>_</del>	
5252	CRT Display Station; functions as two independent 960-character CRT displays with two keyboards	3,040	20.00	94	80
4600	Keyboard for Model 5251 and 5252 CRT Display Stations	350	3.00	12	10
4655 2680	Keylock feature for Model 5251, 5252 CRT Display Stations (\$40 single use charge) Cable-Through feature for Model 5251, 5252 CRT Display Stations for Model 5256	115	1.00	4	3
	Serial Printer				
5256	Serial Printer for workstation; one required for each system; Model 5211 line printer may be substituted for console printer; max. eight per system:				
	Model 1: 40 cps	5,200	30.00	176	150
	Model 2: 80 cps Model 3: 120 cps	5,800 6,250	35.00 42.00	200 217	170 185
1470	Audible Alarm for Model 5256 serial printer (\$50 single use charge)				_
4450 4910	Forms Stand for 5256 Magnetic Stripe Reader for 5251 and 5252	76 420	0.50 2.00	2 13	2 11
4010	Magnetic Ottipe Nedder for 5251 and 5252	420	2.00	13	11
сомм	UNICATIONS				
2500	BSC/SDLC Communications Adapter; required for remote communications; requires one 1200-bps or 2400-bps modem, Model 3701 EIA Interface, or DDS adapter; max. one per system	2,880	20.00	92	84
5500	1200-bps Integrated Modem, with Auto-Answer; for use with 2500 adapter on switched lines; requires 4703 internal clock; cannot be used with other modems, 3701	660	5.00	20	18
5501	EIA Interface, or 5650 and 5651 DDS adapter 1200-bps Integrated Modem, with Auto-Answer, for use with 2500 adapter on switched lines; requires 5734 Processor Expansion Unit and 4703; internal clock; cannot be used with other modems, 3701 EIA Interface, or 5650 and 5651 DDS adapters	880	7.00	27	25
	2400-bps Integrated Modems for use with 2500 adapter; requires 5734 and 5735 Processor Expansion Units; cannot be used with other modems, 3701 EIA Interface, or 5650 and 5651 DDS adapters:				
5600	For non-switched point-to-point lines	2,240	11.50	75	68
5601 5602	For non-switched multipoint lines For non-switched multi-point tributary lines	2,240	11.50	75 91	68 74
5610	With Auto-Answer; for switched lines	2,490 2,550	13.00 14.00	81 83	74 75
3500	Second BSC/SDLC Communications Adapter; requires 2500 adapter and either an	2,880	20.00	92	84
6500	integrated modem, EIA Interface, or Dataphone Digital Service adapter 1200-bps Integrated Modem, for use with 3500 adapter on non-switched lines, requires 3734 Processor Unit Expansion C and 4703 internal clock; cannot be used with other	660	5.00	19	18
6501	modems 1200-bps Integrated Modem with Auto-Answer; same characteristics as 6500 integrated	880	7.00	27	25
6600	modem 2400-bps Integrated Modem; for use with 3500 adapter; non-switched point-to-point lines, equivalent to IBM 3872 modem; requires 5733 and 5735 Processor Unit Expansions; cannot be used with other modems	2,240	11.50	75	68

<sup>\*</sup>Rental prices include equipment maintenance.

## **EQUIPMENT PRICES**

		Purchase Price	Monthly Maint.	Rental (1-year lease)*	Rental (TAP, 1st year)*
COMM	IUNICATIONS (Continued)				
6601	2400-bps Integrated Modem; for use with 3500 adapter; non-switched multipoint control; same characteristics as 6600 modem	2,240	11.50	75	68
6602	2400-bps Integrated Modem; for use with 3500 adapter; non-switched multipoint tributary, same characteristics as 6600 modem	2,490	13.00	81	74
6610	2400-bps Integrated Modem; for use with 3500 adapter; switched lines; auto-answer capability; same characteristics as 6600 modem	2,550	14.00	83	75
5650	Dataphone Digital Service Adapter for use with 2500 adapter in point-to-point cannot be used with other modems or 3701 EIA Interface	840	5.00	25	23
5651	Dataphone Digital Service Adapter for use with 2500 adapter in multipoint tributary connection; cannot be used with other modems or 3701 EIA Interface	840	5.00	25	23
5652	Same as 5650 but for use with 3500; cannot be used with other modems or 3702 EIA Interface	840	5.00	25	23
5653	Same as 5651 but for use with 3500; cannot be used with other modems or 3702 EIA Interface	840	5.00	25	23
3701	EIA Interface for connection of 2500 communications adapter for non-integrated modems; requires 5734 Processor Expansion Unit; may require 4703 internal clock; cannot be used with integrated modems or 5650 and 5651 DDS adapter	430	4.50	13	12
3702	EIA Interface; for use with 3500 adapter; permits attachment of IBM and non-IBM modems; cannot be used with 650X, 660X, 6610, or 525X modems or adapters; requires 5734 Processor Unit Expansion C; may require 4703 internal clock	430	4.50	13	12
4703	Internal Clock for use with 5501 modem or 3701 EIA Interface	210	0.50	6	6
7951	Switched Network Backup Unit; for use with 5600 and 5602 modems	540	3.50	16	15
7952	Switched Network Backup Unit with Auto-Answer; for use with 5600 and 5602 modems	828	5.00	26	24
7953	Switched Network Backup Unit; for use with 660X modems; requires 3500 adapter; cannot be used with 7954 backup unit	540	3.50	16	15
7954	Switched Network Backup Unit; for use with 660X modems; includes auto-answer capability; requires 3500 adapter; cannot be used with 7953 backup unit	828	5.00	26	24

### **SOFTWARE PRICES**

		Monthly License Charge
PROGRAM F	PRODUCTS	
5726-SS1	System Support Program	\$ 85
6000, 6001	Interactive Communications Feature for SSP	75
5726-UT	System/34 Utilities	31
5726-XR1	Workstation Search Facility	250
5799-AYW	PRPQ Workstation Support Subroutines	15
5726-AS1	Basic Assembler and Macro Processor	78
5726-CB1	COBOL	75
5726-RO1	FORTRAN IV	105
5726-RG1	RPG II	2€
5798-NNE	5230 On-line Data Collection	100
APPLICATIO	N PROGRAMS	
5726-C21	Client Accounting and Financial Reporting System	99
5726-C22	Client Accounting and Financial Reporting System II	99
	Distributors Management Accounting System II (DMAS II)	
5726-D41	Billing	52
5726-D42	Accounts Receivable	36
5726-D43	Inventory Control	47
5726-D44	Sales Analysis	47
	Distributors Management Accounting System II (DMAS II):	
5726-D41	Billing	52
5726-D42	Accounts Receivable	36
5726-D43	Inventory Control	47
5726-D44	Sales Analysis	47
	Distributors Management Accounting System (DMAS):	
5726-D4A	Billing	51
5726-D48	Accounts Receivable	34
5726-D43	Inventory Control	4!
5726-D44	Sales Analysis	4!

## **SOFTWARE PRICES**

		Monthly License Charge
	Lumber Dealers Management Accounting System (LDMAC):	
5726-D4E	Billing	51
5726-D4F 5726-D4G	Accounts Receivable Inventory Control	34
5726-D4G 5726-D4H	Sales Analysis	45 45
	Food Distributors Management Accounting System (FDMAS):	40
5726-D65	Billing	51
5726-D66	Accounts Receivable	35
5726-D67	Inventory Control	45
4726-068	Sales Analysis	45
	Distribution Financial Accounting System (DFAS):	
5726-D6A	General Ledger	29
5726-D6A	Accounts Payable	29
4726-D6C	Payroll	37
	Distribution Financial Accounting System II (DFAS II):	
5726-M47	General Ledger	36
5726-M43 5726-M42	Accounts Payable	36
3720-10142	Payroll	49
5700 504	Student Administrative System (SAS):	
5726-E31	Student Records	68
5726-E32 5726-E33	Student Accounting Student Scheduling	75 90
5726-F11	Financial Institutions Customer Accounting System (FICAS): Customer Information File	92
5726-F12	Demand Deposit Accounting	82
5726-F13	Savings Accounting	81
5726-F14	Installment Loan Accounting	94
5726-F52	Management System for Law Firms (MSLF)	192
5726-G21	Public Budgeting and Accounting Application	162
	Hospital Financial Management System (HFMS)	
5726-411	Patient Billing	33
5726-412	Accounts Receivable	28
5726-413 5726-414	Payroll General Ledger/Accounts Payable	55 44
5726-H15	Medical Group Management System	94
572H16	Medical Group Management System II	131
5726-K11	Membership and Mailing List System	107
	Manufacturing Management Accounting System (MMAS):	
5726-M31	Product Status and Costing	37
5726-M32	Payroll	37
5726-M33	Accounts Payable	29
5726-M34 5726-M35	Accounts Receivable	30
5726-M36	Inventory Management Product Definition and Costing	37 34
5726-M37	General Ledger	29
5726-M38	Sales Analysis	37
5726-M39	Order Entry and Invoicing	37
5726-M3A	5230 Data Collection Support for System/34	
E706 NA44	Manufacturing Accounting and Production Information System (MAPICS):	_
5726-M41	Production Control and Costing Payroll	94
5726-M42 5726-M43	Accounts Payable	49 36
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#### **New Product Announcement**

The flurry of recent IBM small business computer enhancements included nine new hardware and software features for the System/34. These include: doubling the number of 5250-type terminals supported to 16; 23- and 29-megabyte disk drives (available now); an expansion feature for improved performance of magnetic ink character recognition (MICR) equipment (available in July, no additional charge); software support for synchronous Data Link Control (SDLC) and 3270 synchronous communications, allowing application programs to communicate with host systems (January 1980, no additional charge); COBOL extensions for workstation data management which eliminate the need for CALLs to assembler routines (January 1980, no additional charge); additional macro instructions for the assembler and macro processor (July, no additional charge); an enhancement to SSP-ICF in the form of SDLC support for System/34 processor-to-processor communications (July, no additional charge); and workstation utility enhancements (July, no additional charge).

Support for the eight additional 5250 CRT terminals is made possible by the Workstation Control Expansion Feature, which provides additional microcode for the enhancement. The extra terminals, which can be 5252, 5256, or 5251 Models 1 and 2, are connected to the System/34 by a "cable-through" feature.

The 23-megabyte disk drive, which includes 131K bytes of fixed-head storage, is priced at \$9,980 for a primary unit and \$8,280 for an expansion unit. The 29-megabyte disk drive is priced at \$9,260 for a primary unit and \$7,560 for a secondary unit. The drives utilize 8-inch disks and record on 450 tracks per inch at a density of 8530 bits per inch. There are 11 tracks per cylinder, each containing 16,384 bytes. The rest of the operating characteristics are the same as those of the 128-megabyte drive previously available on the System/34.

IBM enhanced its System Support Program Interactive Communication Feature (SSP-ICF) with the addition of SDLC support for System/34 processor-to-processor communications, and also with 3270 binary synchronous communications support that will provide a program-to-program interface at 9600 bps with a host system.

Small reductions in the purchase price of System/34 memory increments were also announced.□